



CORPORATE OVERVIEW

Founded in 1989, Denver-based LAMCO is a national REO default management company that oversees the entire REO default process, from the initial legal action through the sale of the property.

Since its inception, LAMCO has gained the experience necessary to deliver customizable REO solutions that enable lending institutions, servicers, investment firms and insurance entities the ability to efficiently scale operations and liquidate REO assets cost-effectively while mitigating associated risks.

LAMCO's approach to liquidating REO properties coupled with a thorough understanding of laws and regulations results in a straightforward closing process. Outside of twenty years of experience, some of the services that set LAMCO apart include information systems management, complete property security, quality maintenance and repair, timely information reporting, expert legal counsel and representation of clients' interests.

LAMCO has liquidated more than \$5 billion in residential REO properties for some of the largest financial institutions in the nation.

For more information about LAMCO, contact Sarah Wroble at 678-781-7236/sarah@williammills.com or visit www.lendersreo.com.

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Founded in 1989, Littleton, Colo.-based LAMCO delivers customizable REO solutions that enable lending institutions, servicers, investment firms and insurance entities the ability to efficiently scale operations and liquidate REO assets with mitigated risk. The full-service, nationwide company monitors and manages the entire REO default process, from initial legal action through the sale of the property. LAMCO has liquidated more than \$5 billion in residential REO for some of the largest lending institutions in the nation.

Spokesperson: **Brandon J. Hawkes, CEO**

Media Contact: **Sarah Wroble, (678) 781-7236, sarah@williammills.com**

Company Headquarters: **Littleton, Colo.**

Capabilities:

Property Evaluation: Property evaluation services include occupancy checks; review, analyze and obtain BPO valuations to establish asset values; and property inspections.

REO Property Preservation: LAMCO REO asset managers administer the maintenance and repair of clients' REO properties, including obtaining approval on all repairs and budgets, obtaining bids, review and analysis of bids, selection of vendors and oversight of the property preservation tasks.

Property Monitoring: In addition to supervising needed repairs and maintenance, LAMCO oversees timely payment of all property expenses and conducts monthly inspection reports to ensure the condition of the property is upheld to client guidelines and properties adhere to.

REO Risk Mitigation and Compliance Management: LAMCO's professional REO staff continually reviews and monitors state and local guidelines on default and REO properties, including redemption and confirmation rights, removing this burden from clients' personnel.

REO Marketing, Sales and Liquidation: LAMCO provides creative solution-oriented REO marketing, sales and liquidation strategies for its clients that yield quick turn times and maximum return on capital. It supports a wide range of REO marketing programs, including traditional listings, short sales, auctions and bulk sales. LAMCO's REO asset management professionals manage every step of the sales process, including offer negotiations, closing coordination, disclosures and contract document packages for settlement. It provides complete administration of the closing process, including title curative and HUD reviews and electronically submits detailed closing files to appropriate parties.

Company Web Site: www.lendersreo.com



Brandon J. Hawkes
CEO
Lenders Asset Management Corp.

Brandon J. Hawkes is CEO of Littleton, Colo. -based Lenders Asset Management Corp. (LAMCO), a full-service, nationwide default management company that offers comprehensive REO services. Hawkes provides strategic leadership for the company by implementing long-range goals, plans and policies to further enhance the company's asset management processes, which have been developed during the past 20 years.

Hawkes began his career at LAMCO in 2003 as an REO representative, and has since worked in every division of the company. In his time with LAMCO, Hawkes has founded the LAMCOnetwork, an Internet portal that connects buyers and suppliers of REO on a national scale. In addition, Hawkes founded, and later oversaw the successful sale of a full service property preservation company that provided services throughout the state of Colorado.

Prior to joining LAMCO, Hawkes developed an extensive sales and marketing background in several management positions in the telecommunications industry. As one of the youngest managers in his field, Hawkes oversaw several independent offices, including the training and supervision of more than 100 employees.

*Digital photo available upon request



Dan Reynolds
Director
Lenders Asset Management Corporation

Dan Reynolds is the director of Littleton, Colo. -based Lenders Asset Management Corporation (LAMCO), a full-service, nationwide default management company that offers comprehensive REO services. Reynolds leads LAMCO's strategic planning and development of sales and marketing efforts across the company.

As director, Reynolds responsibilities include overseeing the effective growth and development of LAMCO entities by identifying, implementing and fostering existing and new business-to-business client relationships. He also updates the executive team on current changes and breakthrough developments in the REO industry so LAMCO can respond in a timely fashion to the ever-changing industry.

Reynolds brings more than eight years of mortgage industry experience and more than 16 years of management experience. Prior to joining LAMCO, Reynolds was a vice president and branch manager of a wholesale mortgage lending division of Merrill Lynch, where he also spent time as a regional sales manager. Before Merrill Lynch, Reynolds was partner and chief operating officer of a Littleton, Colo.-based mortgage lender. Before that, he served as the CEO of another Littleton, Colo.-based company, which was an eCommerce and professional services firm, specializing in strategic outsourcing.

*Digital photo available upon request